



Upcoming Heating Diagnostic Tune-up Trainings

Fall heating is just around the corner. Join the DTE Energy Residential Heating, Cooling and Water Heating (HVAC) Program for diagnostic tune-up webinar training designed to help your team prepare for the season ahead.

These live, interactive sessions are tailored for:

- **Service technicians who perform furnace and boiler tune-ups**
- **Sales and marketing teams looking to promote tune-up benefits to customers**
- **Administrative staff responsible for rebate application processing and documentation**

The **free training webinars** are a great opportunity to train field technicians, service managers and administrative staff on the benefits of the service. The webinar will enable everyone on your team to communicate the most accurate and up-to-date information to your customers.

These webinar trainings will continue to offer Continuing Education Credits (CEUs) for attendees of the advanced technical trainings from the North American Technician Excellence (NATE) and Building Performance Institute (BPI) for attendance. Be sure to have your NATE and BPI technician information ready to provide at the time of registration to be eligible for CEUs.

Introduction to Diagnostic Tune-Ups

Who Should Attend: Owners, Service Managers, Administrative Staff

What Topics Will Be Covered:

- How to position heating comprehensive tune-ups as a money maker for your business
- Comprehensive tune-up requirements
- Marketing comprehensive tune-ups through technicians and service managers

Sessions available include:

Date	Start Time	End Time*	Registration
Sept. 14, 2026	8:00 AM	9:00 AM	Register Here
Sept. 15, 2026	5:00 PM	6:00 PM	Register Here
Sept. 16, 2026	8:00 AM	9:00 AM	Register Here

*End times are approximate

Advanced Technical Training

Who Should Attend: Field Technicians, Service Managers

What Topics Will Be Covered:

- Myths of utility heating comprehensive tune-ups
- Testing methods
- New opportunities for submission through our mobile app, including technology and data requirements

Sessions available include:

Date	Start Time	End Time*	Registration
Sept. 22, 2026	8:00 AM	10:30 AM	Register Here
Sept. 23, 2026	5:00 PM	7:30 PM	Register Here
Sept. 24, 2026	8:00 AM	10:30 AM	Register Here

*End times are approximate

How to Sign-up for the Webinars

All webinars will be provided via ZOOM. The ZOOM platform has built-in tools that make it easy for participants to listen to the audio, view the information shared through the presenter's screen and ask any questions during the webinar using any desktop or mobile device. An internet connection - broadband wired or wireless (3G, 4G, 5g/LTE) - will be needed to join the presentation.

If you have any questions, please contact an HVAC Account Advocate at:

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